## **2022 FINANCIALS**



Lake County Partners leverages both public and private investment to fuel growth in Lake County. The organization continues to run a lean and efficient operation, investing the majority of its revenue into economic development and marketing initiatives that directly support business attraction, retention and talent development.

INCOME	2021	2022
Public Sector Investment	\$545,055	\$516,128
Private Sector Investment	\$355,000	\$341,250
Grants	\$317,611	\$16,872
Consulting	\$32,102	\$68,000
Events / Other	\$144,894	\$116,990
	\$1,394,662	\$1,059,240

EXPENSES	2021	2022
Program Services	\$914,435	\$826,820
General & Administrative	\$218,002	\$150,382
Fundraising	\$112,780	\$103,710
	\$1,245,217	\$1,080,912

NET INCOME	\$149,445	-\$21,672
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REVENUE SOURCE	2021	2022
Public	\$577,157	\$516,128
Private	\$817,505	\$543,112
	\$1,394,662	\$1,059,240
Public	41%	49%
Private	59%	51%